

Why Nicor Energy?

A Proven Track Record of 15% Savings

Nicor Energy offers a market-based rate. Over the last two years, this rate has beaten the utility rate by an average of 15%.* Take a look at the chart...no matter how the price of natural gas changed, the market-based rate was lower nearly every single month.

In addition to savings, Nicor Energy offers you an *optional* feature called Automatic-Lock. We constantly watch the price of natural gas. When the price drops and Nicor Energy can offer you a fixed rate of 26.5¢, we'll lock you automatically into this low rate. Then, if gas prices rise again, you'll continue to pay just 26.5¢. Simply check the Automatic-Lock option box when you enroll.

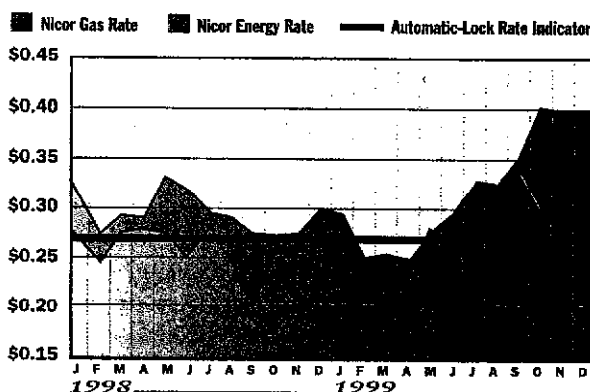
Total customer satisfaction.

Nicor Energy guarantees your satisfaction! We give you

- 24-hour personal service
- no hidden fees or charges
- easy-to-understand terms and conditions

If you're not completely satisfied with us for any reason, at your request we'll return you to your previous service with Nicor Gas — no questions, no fees, no penalties.

Enjoy convenience. You'll still receive only one bill for your natural gas supply (Nicor Energy) and its delivery (Nicor Gas).



Nicor Gas' rates are filed with the Illinois Commerce Commission, and include state and local taxes.

*Monthly price equals 3.5¢ per therm plus the amount for Chicago deliveries published in the index of the first-of-each-month edition of *Natural Gas Intelligence* by Intelligence Publications. Your actual savings may vary based on market conditions and location. Analysis based on a 2.5% local tax.

Choose Nicor Energy!

Enroll with Nicor Energy between January 6 and February 11, 2000, and save. Our program lasts for 2 years starting May 1, 2000. Afterwards you're free to renew with us, choose another supplier, or return to Nicor Gas. It's your choice.

Your Savings Could Add Up!

With our program, the average business customer would have saved 15% over the last 2 years. Plus, you can get a cash bonus up to \$20 if you sign up before February 11.

HURRY — THIS GREAT OFFER ENDS FEBRUARY 11 !

Three easy ways to enroll for savings! All you need to do is find your account number(s) (A) and meter number(s) (B) on a recent gas bill, shown at right. Then choose how you want to enroll:



Internet. Visit www.nicorenergy.com and follow the instructions. Enroll before February 11 and we'll send you a check for \$20.

\$20 CASH BONUS

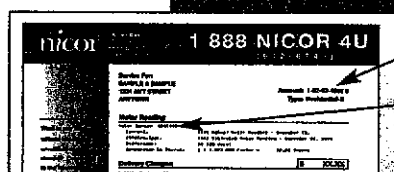


Mail. Peel off the address label from the outside envelope. Place it where indicated on the Enrollment Form below. Return in the enclosed postage-paid envelope. Enroll before February 11 and we'll send you a check for \$10.

\$10 CASH BONUS



Phone. Call toll-free 1-877-NICOR99 (1-877-642-6799).



A
B

Bonus Discount Program Saves You Even More!

When you enroll, you receive a complimentary, no-obligation membership to Nicor Energy's Business Resources Program. This free program offers discounts on insurance, e-commerce, security services, credit and check-verification equipment, and much much more. For more information, visit www.nicorenergy.com and click on Business Resources.

▼ Complete the form below. Detach, fold, and mail in the accompanying postage-paid envelope today! ▼

NICOR ENERGY ENROLLMENT FORM

☐ **Yes!** Sign me up! I have read the enclosed terms and conditions, and I agree to their limits, requirements and exclusions.

☐ **And** I want the Automatic-Lock feature.

▼ Place mailing label from outside envelope here ▼

Name _____
Company _____
Address _____
City _____
State _____ ZIP Code _____

nicor
ENERGY

Make yourself comfortable..

Telephone (_____) _____
Nicor Gas Account Number _____
Meter Number _____
Nicor Gas Account Number _____
Meter Number _____
Signature X _____

YOU'RE DONE! WASN'T THAT EASY?

TIME ELAPSED: 2 MINUTES

Attachment C



Nicor Energy, L.L.C.
1001 Warrenville Road, Suite 550
Lisle, IL 60532-4306

Phone 630 435-6400
Fax 630 435-1582
Internet www.nicorenergy.com

April 10, 2000

Mielke, Kenneth
341 Sword Way
Bolingbrook, IL 60440

Dear Kenneth Mielke,

Thank you for choosing Nicor Energy as your natural gas supplier. Below we have listed your account information as we were given. Please take a moment to review this information for accuracy.

Status	Account/Meter	Service Address	Price Program
Accepted	0639043744 / 2538518	341 SWORDWAY, BOLINGBROO	15% with \$.265 Lock

If you have any questions as to what any of the status codes above mean, please refer to the terms and conditions on the reverse side of this form for clarification. Also, for information regarding any promotional offers you may be entitled to, (i.e. American Express Rewards, Cash Back, Business Resources, etc.) please refer to the explanations on the reverse side. Please keep this information with your records, as the terms and conditions regarding your contract are explained as well.

Please call our customer care department at 1-888-642-6797 with any questions so we may assist you.

Thank you again for selecting Nicor Energy as your natural gas supplier.

Sincerely,

Thomas R. Modaff
Vice President, Business Support Services

Terms and Conditions

Product Offerings

Below are the Terms and Conditions for the various products offered to customers by Nicor Energy during the Customer Select 2000 pilot program. Please refer to the front of this document under the heading "Price Program" to determine which product you agreed to purchase from us.

Market Based with an Automatic Lock

Nicor Energy agrees to act as your exclusive natural gas supplier for your account as set forth below and is offering you a Market-Based rate with an Automatic-Lock feature. The Market-Based rate fluctuates each month and is calculated utilizing the monthly index for natural gas deliveries to the Chicago area published in *Natural Gas Intelligence* (NGI) by Intelligence Press, Inc. plus 3.5 cents/therm (Market-Based Rate). If you selected the Automatic-Lock feature, Nicor Energy will automatically convert your Market-Based Rate to a fixed rate of 26.5 cents/therm (Automatic-Lock Rate*) in the event certain market conditions occur as set forth below. Please note, the Market-Based Rate and the Automatic-Lock feature apply only to the cost of natural gas and do not include charges associated with delivering gas to your home or business including any taxes, balancing, storage or transition surcharges. The Automatic-Lock feature will be effective April 1, 2000.

NOTE: This section applies only if you agreed to accept the Automatic Lock feature. Calculation of Automatic-Lock Rate. Nicor Energy will monitor gas market conditions and will convert your Market-Based Rate to the Automatic-Lock feature when the following formula generates an amount which does not exceed 26.5 cents per therm.

(Monthly NYMEX futures price) plus (the America Monthly Chicago area "basis differential") times (monthly load factor for your typical weather-sensitive consumption profile.) Sum 24 consecutive months of this calculation and then add 4.1 cents/therm.

Affinity Program Products

If you signed with Nicor Energy for the Market Based with Automatic Lock Natural Gas Rate through an Affinity Group that endorses Nicor Energy, your market based rate is calculated by utilizing the monthly index for natural gas deliveries to the Chicago area published in *Natural Gas Intelligence* (NGI) by Intelligence Press, Inc. plus 3.15 cents/therm (Market-Based Rate).

Fixed Rate per Therm

Nicor Energy agrees to act as your natural gas supplier and is offering you a Fixed Price per Therm (see front side of this page under "Price Program" for your actual fixed rate) for two years beginning May, 2000. Please note that this price applies only to the price of natural gas, not to the other charges associated with gas delivery. You are responsible for these other charges relating to delivering gas to your facility.

Fixed Amount per Day

Nicor Energy agrees to act as your natural gas supplier and is offering you a Fixed Amount per Day Rate (see front side of this page under "Price Program" for your actual fixed amount) for two years beginning May, 2000. Please note that this amount applies only to the price of natural gas, not to the other charges associated with gas delivery. You are responsible for these other charges relating to delivering gas to your facility.

Length of Service for Market Based Rate

Your Market-Based Rate begins with your first Nicor Gas billing cycle in May 2000 and continues through April 2002. The Automatic-Lock feature will be a 2-year fixed rate and a new term will begin at your conversion date. In the event of an unexcused early termination of this Agreement by you, Nicor Energy shall have the right to assess an early termination charge. For your convenience, this agreement shall continuously renew but can be terminated by you or by Nicor Energy by providing 60 days advance written notice prior to renewal date. Nicor Energy will notify you in writing 75 days prior to the renewal date of any changes to become effective at the end of the initial term or succeeding terms.

Your Satisfaction Is Guaranteed

If you are not completely satisfied with Nicor Energy for any reason, please notify us. If we are unable to resolve the situation to your full satisfaction, we will terminate this agreement and return you to your prior service with Nicor Gas at your written request. You need only pay for the natural gas used prior to returning to the utility.

For Customer Service

If you have questions you may contact us by mail at: Nicor Energy, 1001

Wartenville Road, Suite 550, Lisle, IL 60532; or by telephone at 888-642-6797. You can also e-mail us at: info@nicorenergy.com.

Reliable Service

With our program, you will continue to enjoy the same reliable delivery of natural gas you've come to expect from Nicor Gas. Nicor Energy's rendering of gas service hereunder shall only be interrupted for acts of God or events of force majeure on Nicor Gas and the pipelines serving Nicor Gas.

Nicor Energy Will Represent You

You authorize Nicor Energy to obtain your historical usage data for both natural gas and electricity, to make nominations, to obtain your credit and payment history for natural gas and electricity and to perform any other duties necessary to meet your natural gas supply requirements.

Monthly Payments

You will be billed for gas delivered to Nicor Gas' citygate on your behalf and such charges will appear on your Nicor Gas bill. Bills not paid by the due date shall bear interest at a rate of 1.5% per month. Nicor Energy reserves the right to terminate this agreement for non-payment without prior written notice. Title to natural gas sold hereunder will transfer at a location outside the state of Illinois. Currently, there are no state or local taxes assessed on services or goods provided under this agreement. In the event this law changes, Nicor Energy would collect from you such taxes and remit them to the applicable taxing authority.

Credit

You represent that you are financially stable, are unaware of any situation that would alter your financial abilities and have not filed, plan to file, or have had to file any bankruptcy proceedings. This agreement is subject to credit approval by Nicor Energy and may be terminated by Nicor Energy at any time upon commencement of a bankruptcy action against you or proof of poor payment history. This agreement can be transferable provided creditworthiness has been established and the transaction has prior approval from Nicor Energy where applicable.

Residential Customers Only:

You were extended this firm offer because you satisfied the credit criteria we used to determine eligibility. You may prohibit the use of information in your credit file in connection with future prescreened offers of credit or insurance by contacting the notification system of the agency that provided our report at Equifax Options, PO Box 740123, Atlanta, GA 30374-0123, 1-888-SOUTPUT (888-567-8683).

Residential American Express Card Members:

American Express Cardmembers who become Nicor Energy customers, pay their monthly Nicor Energy bills with their card, and who are enrolled in the Membership Rewards® program receive 1000 bonus points. All other Cardmembers who become Nicor Energy customers and pay their Nicor Energy bills with their Card receive a \$25 gift cheque.

Nicor Energy Business Resources Program (Commercial)

As a Nicor Energy Commercial customer, you automatically receive a complimentary, no-obligation membership to Nicor Energy's Business Resources Program. This free program offers discounts on a wide range of business products and services. More information highlighting this program will be sent to you in the future. You can also review this program as well as the products offered through our website. Visit www.nicorenergy.com and click on Business Resources.

Cash Bonus Offers

If you enrolled with Nicor Energy through our website, you will be issued a one-time check for \$20. If you enrolled with Nicor Energy through our direct mail campaign, you will be issued a one-time check for \$10. Eligible customers will receive their checks within 6-8 weeks of their enrollment date.